

# NETWORK PROCUREMENT AGENCY SERVICE (NPAS)

## NAVIGATING THE COMPLEXITIES OF GLOBAL NETWORK PROCUREMENT



Building and maintaining a robust network is essential for business success. However, navigating the complexities of network procurement can be a daunting task. From selecting the right vendors to managing contracts and ensuring seamless connectivity whilst delivering service equality to your users, that task becomes increasingly more complex when you are operating a global business. The process requires specialized expertise and a global perspective.

## INTRODUCING GCX: YOUR STRATEGIC NETWORK PROCUREMENT AGENCY



GCX simplifies this process. With relationships with over 250 vendors worldwide, we offer a global network procurement agency service. Our expertise ensures you secure the best suppliers for your projects, optimize circuit procurement, and streamline migrations and novations. We deliver cost-effective, globally optimized network solutions, backed by expert vendor negotiation and contract management.

## DESIGN, SELECTION, AND SEAMLESS CONNECTIVITY: THE GCX ADVANTAGE

With over 20 years of experience, our experts provide end-to-end support, from network design to carrier selection. We leverage our established relationships with global carriers in fixed line, 4G/5G LTE, and satellite communications to deliver tailored solutions. Our design consultants work closely with you to build, maintain, or transform your networks, aligning with your specific objectives, whether it's network optimization, improved circuit performance, or enhanced security.

## MANAGED AND UNMANAGED SERVICES: TAILORED TO YOUR NEEDS

GCX offers both managed and unmanaged services. With unmanaged services, we procure circuits on your behalf, while you retain management control. We act as a liaison with circuit providers for operational outages. With managed services, we proactively manage your network, providing comprehensive support under a single global SLA.

## CIRCUIT MIGRATION AND MANAGEMENT SERVICES: SIMPLIFY, CONSOLIDATE, AND OPTIMIZE

Alongside procurement, GCX also offer a full circuit migration service, which simplifies, consolidates, and migrates your network estate, optimizing performance, spend, and security. GCX deliver migrated solutions with a minimum of disruption.

## OUR PROVEN PROCESS

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### A Streamlined Approach to Network Optimization Consultation

We begin by understanding your specific needs and objectives. Our consultants co-develop a statement of work aligned with your strategy, whether it's service upgrades, cost reduction, or vendor consolidation.

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### Discovery

We conduct a thorough audit of your circuit estate, identifying key criteria such as cost, service renewal timescales, and criticality. We align all circuits with the strategic goals, set out in the statement of Work proposing practical solutions and timelines based on contract end dates.

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### Approval

We present upgrade options, explaining the process and resources required. Upon approval, our project managers develop a detailed delivery program and schedule cutover activities, be they novation or replacement ensuring minimal downtime.

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### Migration

We execute the migration, activating new circuits and performing handover activities. New services go live, and GCX will prepare the service for ongoing management.

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### Disconnect

GCX issue disconnect orders for legacy services, ensuring timely cessation of billing.



## WHY CHOOSE GCX? THE BENEFITS OF A SINGLE VENDOR

- **Single Point of Control:**  
Gain centralized control over your network expenditure and estate management, facilitating cost control and seamless upgrades.
- **Global Operational Interface:**  
Opt for our managed service and benefit from a single global operational interface, delivering consistent support under a guaranteed SLA.
- **Expert Negotiation & Contract Management:**  
Leverage our extensive vendor relationships and negotiation expertise to secure optimal terms and pricing.
- **Reduced Complexity:**  
Simplify your network procurement and management, freeing up your internal resources.
- **Enhanced Efficiency:**  
Streamline your network operations with our proven processes and expert support.

## YOUR PARTNER IN GLOBAL NETWORK EXCELLENCE

GCX provides the expertise and resources you need to build and maintain a high-performance global network. Our comprehensive services and proven processes ensure you achieve your network objectives efficiently and cost-effectively.

### ABOUT GCX:

GCX is a leading global network procurement agency, providing comprehensive network and security solutions. With over 20 years of experience and relationships with 250+ vendors, we deliver cost-effective, globally optimized network solutions.